BANGALORE ELECTRICITY SUPPLY COMPANY LIMITED

(Wholly Owned by Government of Karnataka)

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Chief General Manager (Ele),
Projects, Corporate Office,
BESCOM, K.R. Circle,
Bangalore-560 001.

No: BESCOM/CGM(Proj)/DGM/AGM/BC-14/22-23/CYS-300 Date: 06/03/2024

PROCEEDINGS OF THE PRE-BID MEETING HELD ON 28.02.2024 @ 11:30 HRS AT THE OFFICE OF THE CHIEF GENERAL MANAGER (ELE), PROJECT SECTION, CORPORATE OFFICE, BESCOM, K. R. CIRCLE, BANGALORE.

NAME OF THE WORK:

Appointment of Project Monitoring Consultant (PMC) for the IP set works, feeder segregation works under Atal Bhujal yojane and for other works as desired by BESCOM in 5 rural circles of BESCOM - Reg.

REF: Tender Enquiry No's:

1. BESCOM/2023-24/SE0107 Dated: 15.02.2024 -Davanagere Circle
2. BESCOM/2023-24/SE0108 Dated: 15.02.2024 – Tumkur circle
3. BESCOM/2023-24/SE0109 Dated: 15.02.2024 -Bangalore Rural AREA Zone

BESCOM officers Present:

1) Sri. K M Munigopalaraju : Chief General Manager (Ele), Projects, BESCOM.
2) Smt. Shyla H P : Manager (Ele), Projects, BESCOM.

Representatives of the following firms:

1. M/s Voyants solutions Pvt Ltd, Gurugram.
2. M/s N_Arc, NewDelhi.
3. M/s. Nikethan Consultants, Bangalore.

At the outset, Chief General Manager (Ele), Projects, BESCOM welcomed all the representatives of the prospective Bidders and officers of BESCOM who were present in the pre-bid meeting and informed that some of the agencies have submitted their queries pertaining to qualifying requirements & tender conditions of the subject tenders through e-mail/letters to this office.

During the pre-bid meeting, some of the agencies have raised their queries & requested for clarifications/amendment. In response, the Chief General Manager (Ele), Projects informed that those who were not submitted queries shall be submitted the queries to the office of the Chief General Manager (Ele), Projects BESCOM before 17:00 Hrs of 28.02.2024.

The clarification/reply of BESCOM for all the queries raised by the prospective bidders are detailed below.

Sl No	Section/Clause No/Page Nos	As per Tender Documents	Queries/Comments/Amendment requested	Reply/comments
1	SECTION-1: LETTER OF INVITATION under table S. No. 7 Pg No. 5 of 66 of Tender No. BESCOM/2023-24/SE0107 Dated: 15.02.2024	The consultant should have the **minimum annual turnover of Rs.320.00 Lakhs from the consultancy services during each of the last 3 (three) financial years (2020-21 to 2022-23)** (2% of the project cost). Scores: (MAX – 10 Marks) Rs.320 Lakhs to Rs.400 Lakhs – 5 Marks. Above Rs.400 Lakhs – 10 Marks.	We request you to amend the clause as below: The consultant should have the **minimum Average annual turnover of Rs. 320.00 Lakhs from the consultancy services during the last 3 (three) financial years (2020-21 to2022-23) (2% of the project cost).** It is requested to o**mit the condition of Rs.320.00 Lakhs from the consultancy services during each of the last 3 (three) financial years.** Also, as this is a purely consulting assignment (providing Project Management Services) and not an EPC contract, so we request to omit the condition o**f 2% of the project cost as 2% turnover is quite high for such an assignment. As per the other govt norms may be please kept at 1% of the project cost.**	**Tender condition Prevails.**
2	SECTION-1: LETTER OF INVITATION under table S. No. 7 Pg No. 5 of 66 of Tender No. BESCOM/2023-24/SE0108 Dated: 15.02.2024	The consultant should have the **minimum annual turnover of Rs.610.00 Lakhs from the consultancy services during each of the last 3 (three) financial years (2020-21 to 2022-23)** (2% of the project cost). Scores : (MAX – 10 Marks) Rs.610 Lakhs to Rs.700 Lakhs – 5 Marks. Above Rs.700 Lakhs – 10 Marks.	We request you to amend the clause as below: The consultant should have the minimum Average annual turnover of Rs. 610.00 Lakhs from the consultancy services during the last 3 (three) financial years (2020-21 to 2022-23) (2% of the project cost). It is requested to omit the condition of Rs.610.00 Lakhs from the consultancy services during each of the last 3 (three) financial years. Also, as this is a purely consulting assignment (providing Project Management Services) and not an EPC contract, so we request to omit the condition of 2% of the project cost as **2% turnover is quite high for such an assignment. As per the other govt norms may be please kept at 1% of the project cost.**	**Tender condition Prevails.**
3	SECTION-1: LETTER OF INVITATION under table S. No. 7 Pg No. 5 of 66 of BESCOM/2023-24/SE0109 Dated: 15.02.2024	The consultant should have the minimum annual turnover of **Rs.320.00 Lakhs from the consultancy services during each of the last 3 (three) financial years (2020-21 to 2022-23)** (2% of the project cost). Scores: (MAX – 10 Marks) Rs.320 Lakhs to Rs.400 Lakhs – 5 Marks. Above Rs.400 Lakhs – 10 Marks.	We request you to amend the clause as below: The consultant should have the minimum Average annual turnover of Rs. 320.00 Lakhs from the consultancy services during the last 3 (three) financial years (2020-21 to 2022-23) (2% of the project cost). It is requested to omit the condition of Rs.320.00 Lakhs from the consultancy services during each of the last 3 (three) financial years. Also, as this is a purely consulting assignment (providing Project Management Services) and not an EPC contract, so we request to omit the condition of 2% of the project cost as **2% turnover is quite high for such an assignment. As per the other govt norms may be please kept at 1% of the project cost.**	**Tender condition Prevails.**

Sl No	Section/Clause No/Page Nos	As per Tender Documents	Queries/Comments/Amendment requested	Reply/comments
4	4B. SUMMARY OF COSTS Pg No. 35 of 66	The breakup rates for the various consultancy activities are detailed under, to facilitate assessment of payment to be made towards the activities performed by the consultant:	Kindly confirm the **no. of factory inspection calls and what will be the process of payment of item (i) i.e, whether the payment will be on each inspection call or on lumpsum basis.** Also confirm if the table of breakup rates is for your internal analysis or for payment milestone. If at all it is going to be used for payment milestone then we wish to apprise you that in one of our previous Whitefield projects though it was indicated for payment only but we did not receive the payments as per the breakup indicated. Kindly give clarity on this.	The factory inspection is based on the number of inspection calls given by the turnkey contractors and it is based on the requirement as per pace of the work. The payment under contract will be on the basis of the completion of the individual work order. if the inspection or any of the activites are not performed, the percentage indicated against the actitivites will not be paid to the consultant. The consultancy fee under this contract is the summation of the cost towards the activiities as mentioned in the summary of costs (4B). Please refer the illustration given in the bid document 6.4 of SCC.
5	TERMS OF REFERENCE AND SCOPE OF SERVICES 5.4 SCHEDULE FOR COMPLETION OF TASKS Pg No. 37 of 66	The Consultancy contract period shall be for a period of 24 months. However, in case of delay in the Implementation of the proposed works under the contract the duration of the Consultant will be extended till the completion of the proposed works at the same terms and condition of the contract. No incremental payment for such extension.	Kindly clarify, if the project period extends beyond 24 months for the reasons not attributable to consultant, in that case incremental payment shall be provided for the period beyond 24 months. **Kindly delete the clause:** **No incremental payment for such extension.**	**Tender condition Prevails.**
6	III. SPECIAL CONDITIONS OF CONTRACT (SCC)Clause 2.3 Pg No. 58 of 66	This contract shall be expired after the defective liability period of 60 months from the date of completion of the project.	Kindly clarify the manpower required during Defect Liability Period.	There is no specific requirement of manpower. However, the required documents and activity to be submitted/perfromed during the defective liability period of 12 months. **Please refer amendment uploaded in e-portal.**

Sl No	Section/Clause No/Page Nos	As per Tender Documents	Queries/Comments/Amendment requested	Reply/comments
7	III. SPECIAL CONDITIONS OF CONTRACT (SCC) Terms of Payment Pg No. 60 of 66	100% of the Consultancy contract amount shall be paid up on the completion and commissioning of the individual work wise basis by the concerned turnkey contractor and after obtaining the approval from the Electrical inspectorate BESCOM for the work subject to certification from the Executive Engineer (Ele) O & M Division/Assistant Executive Engineer (Ele), O & M Subdivision, BESCOM.	We request you to not link the payment of consultant with the financial progress of contractor or the payment of the turnkey contractor. **The consultant payment shall be released on the basis of project cost as per the details of each work but not to be linked with payment of contractor.**	The payment is based on the 100% completion of the individual work order and it is not linked to the financial progess/payment of the contractor.
8	SECTION-1: LETTER OF INVITATION : Qualifing requirement	--	Kindly clarify: If a bidder opts for 2 packages, in that case we understand that the turnover requirement for those packages shall be considered individually and not cummulative. For Example- If a bidder opts for Package 1 (Turnover Required 3.2 Cr) & Package 2 (Turnover Required 6.1 Cr) then we understand that the average annual turnover of 3.2 Cr & 6.1 Cr respectively shall be entitled for both the packages individually.	1.If the Consultant participated in more than one Package, then the Consultant has to meet the requirement of the Qualifying criteria (Clause 4: Qualifying Requirements Sl. No: (3), (4), (7) & (8) of SECTION-1: LETTER OF INVITATION) aggregately for all Packages participated and individually meet the minimum technical score required to qualify specified in the tender. If this condition is not met, then the offer of the consultant will be considered to the package in descending order of contract value starting with the highest Project cost for which the consultant meets the Eligibility requirements. 2. If the Consultant obtains more than one package, then the consultant has to deploy sufficient staff (mentioned for each package) for better output of the work. **Please refer addendum uploaded in e-portal.**
9	Request for Proposal	Last date and time for submission/uploading : 20.03.2024, Time: 17:00 Hrs of tender in the E-procurement portal https://kppp.karnataka.gov.in	Requested to submit the details of total number of IP sets to be inspected package wise and sub division wise for our bidding purpose. **Since the collection of data and arrival for bidding would take some time, please we request to extend the last submission date /uploading of tender in the E-procurement portal i.e., 27.03.2024 Time:17:00 Hrs**	Please refer E-procurement portal https://kppp.karnataka.gov.in. Bid submision date extended upto 27.03.2024, 17:00 Hrs.

The Bidder shall take note of the same & quote accordingly.

(K M Munigopalaraju)
Chief General Manager (Ele)
Projects, BESCOM

Copy to:

1) The Chief General Manager, Internal Audit, BESCOM for information.
2) Copy to upload on e-procurement portal for information of the prospective Bidders.
3) PS to MD/DT/DF with a request to place it before MD/DT/DF, BESCOM for kind information.
4) MF/OC.